

VITA

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Boston University
Senior Lecturer
Questrom School of Business
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Education:

Harvard Business School. Master in Business Administration, June 1996. Selected as Admissions Counselor.

Cornell University. Bachelor of Science, cum laude, Dean's list, December 1991. Relevant studies in Finance, Real Estate, Japanese, and Hotel Administration. Head Teaching Assistant, Investment Management Class. Board Member of Alpha Epsilon Pi Fraternity.

Fields of Interest:

Entrepreneurship, International Business and Global Strategy, Financial Planning and Business Development, Real Estate. Fluent or proficient in 7 languages.
Host / co-creator of nationally aired TV show on entrepreneurship.

Professional Experience:

Founder and President, Coolidge Plaza LLC, Brookline, Massachusetts, 2000-Present. Duties: Real estate holding company which buys, sells and operates commercial and residential properties, and provides advisory and management services.

Financial Planning Manager, ZOOTS, Newton, Massachusetts, 1998-2000. Duties: Key member of the start-up team reporting to both the CEO and CFO, and charged with the responsibility of developing business strategy for the newly formed organization.

Asia Pacific and Latin America Market Development Manager, Shiva Corporation, Bedford, Massachusetts, 1996-1998. Duties: Head of development for the Asia Pacific and Latin American division, reporting to Vice-President of Business Development.

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Charged with developing and implementing business plans for 11 Asian and 9 Latin American countries. Managed staff of 8, located in 5 countries.

Financial Analysis Manager, Planning and Development Department, Imperial Hotel, Tokyo, Japan, 1992-1994. Duties: Recruited and selected as first full-time, American staff member in the hotel, which was then 104 years old, and charged with analyzing international and domestic markets. Made ongoing recommendations to Director of Sales and Development.

Assistant to Chief Financial Officer, Realty Financial Partners, Boston, Massachusetts, summer 1995. Duties: Created and implemented analytical models to determine bidding strategy on new assets, resulting in acquisition of two loan pools whose ROE exceeded company's goal of 15%.

Board Appointments / Professional Consulting / Volunteer Work:

Treasurer, The Grand Condominium, Brookline, Massachusetts, 2015-Present.

Founder, BC MBA Entrepreneurship Clinic, Chestnut Hill, Massachusetts. 2013-Present.

Board Member, Hebrew College, Newton, Massachusetts. 2013-Present.

Advisory Board Member, China Financial Consultancy Co., Ltd., Beijing, China. 2011-Present. (First non-Chinese executive named to Expert Advisory Board).

Faculty Advisor, Venture Capital Investment Competition, Chapel Hill, North Carolina. 2011-Present.

Faculty Advisor, G-51 Scholars Program, Austin, Texas. 2011-Present.

Business Strategy Consultant, Fenway Sports Management (business arm of the Boston Red Sox baseball team and sports organization), Boston, Massachusetts, 2011-2012.

Inaugural Member, Career Development Committee, Rivers School. Weston, Massachusetts. 2010 – 2014. Chair of Committee 2014-Present.

Trustee, HSL, Roslindale, Massachusetts. 2008-present. Separate member of Investment Finance, and Audit Committees. Chair of Retirement Committee (2013-Present), Chair of Investment Committee (2013-Present).

Faculty Advisor, Students in Free Enterprise, Springfield, Missouri. 2008-2012.

Entrepreneurship MBA Specialization Advisor, Boston College, Chestnut Hill, Massachusetts. 2008-Present.

Member, Coolidge Corner District Planning Council, Brookline, Massachusetts, 2007.

Co-faculty Advisor, Student Agencies, Boston College Chapter, Chestnut Hill, Massachusetts. 2006-2008.

Adviser to incoming (undergraduate) freshmen, Boston College Carroll School of Management, Chestnut Hill, Massachusetts. 2006–2008.

Faculty Advisor, Boston College MBA Entrepreneurship Club, Chestnut Hill, Massachusetts. 2002-2004.

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Alumni Interviewer, Cornell University School of Hotel Administration, Tokyo, Japan,
and Brookline, Massachusetts. 1992-Present.

Volunteer Counselor, Japan Help Line, Tokyo, Japan. 1993-1994.

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Books / Articles / Case Studies:

Cnacu6o for Your Lessons, Coach, Language of Business Editorial, 2015.

Overseas Commerce and the Long-Term Business View, Global Business Leader's Club Magazine, Shanghai, China, 2015.

Career Development Committee Hosts Panel on Business in Boston, The Rivers School, Weston, Massachusetts, 2015.

Business Trip "to do list" item #18: Technology back-up plan, Language of Business Editorial, 2014.

Playing with Fireball, Editorial, Health Business Blog, Brookline, Massachusetts, 2015.

Does your Elevator Pitch Really Floor the Audience?, Boston Business Journal Editorial, Page 39. Boston, Massachusetts, 2014.

Veconinter, Crossborder Management, Mojitos, International Entrepreneurship (3rd edition), Robert Hisrich, 2015.

Pound the pavement to get a leg up on your competition, Boston Business Journal Editorial, Page 23, Boston, Massachusetts, 2014.

LoJack: Honing In on the Route to Strategic Success, Online Journal of International Case Analysis, Vol. 5, No. 1, Spring 2014, Miami, Florida, 2014.

Giving Away Precious Time: Priceless, Boston Business Journal Editorial, Page 47. Boston, Massachusetts, 2014.

Re-thinking in China, Language of Business Editorial, 2014.

Banking on Global Commerce, Boston Business Journal Editorial, Page 30. Boston, Massachusetts, 2013.

Raising the Bar for Entrepreneurs, Boston Business Journal Editorial, Page 34. Boston, Massachusetts, 2013.

Leaving Nails Sticking Up, Boston Business Journal Editorial, Page 30. Boston, Massachusetts, 2013.

Beijing Sammies, International Entrepreneurship (2nd edition), Robert Hisrich, page 109, 2012.

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Bizland, Entrepreneurship (9th edition), Robert Hisrich, Michael Peters, Dean Shepherd, page 295, 2012.

Mirror on Japan, Cornell University Hotel School of Administration Quarterly Alumni Magazine (Spring), Ithaca, New York, 2011.

Mamma Mia!, International Entrepreneurship (2nd edition), Robert Hisrich, page 239, 2010.

Strategies in Entrepreneurial Finance with Accompanying Case Studies, Northcoast Publishers, Cleveland, Ohio, 2006, 325 pages.

Software Outsourcing in Vietnam: A Case Study of a Locally Operating Pioneer. The Electronic Journal of Information Systems in Developing Countries, Vol 17, City University of Hong Kong, 2004. (Co-authored with J. Gallagher).

GoTradeSeafood.com: Reeling in the Big Catch, International Journal of Entrepreneurship, Senate Hall Academic Publishing, Dublin, Ireland, 2003.

Virtual Private Networking: The Next Revolution in Corporate Productivity, Computer Technology Review, Beverly Hills, California, 1997, 2-article series (and co-authored with G. Burnes). Reprinted / translated into publications in Asian countries and Brazil.

Attending School on Saturday, Asahi Shimbun Editorial, Tokyo, Japan, 1991. Written entirely in Japanese.

The following case studies have either been reprinted in other publications, used at other schools, or taught in my classes at Boston College.

Swaponz: Exchanging Memories One Design at a Time (2015)

Language I/O: Brokering Translations... One Country at a Time (2015)

Lights, camera... Eat!: Rustic Kitchen and The Cooking Show (2015)

Thinking "BIG" in China: Developing and Launching Beijing International Group (2014)

Marugal Distinctive Hotel Management... Boutique Style (2014)

Betting on the future of a "Kid From Pawtucket:" Successful investment management for Boston's high net-worth individuals (2013)

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Frost Ice Bar: Hot opening and something cool in Boston (2013)

Entrepreneurial Finance (MM804.01) Syllabus: Posted on Ask the VC web site (<http://www.askthevc.com/wp/teaching>), Boulder, Colorado (2012)

Cross-Border Sponsorship: The Newest Trend in Athlete Endorsements Outside of the United States (2012) (also translated into Mandarin Chinese)

Radio Warfare: Continuous Soft Rock and Less Talk. Strategic Considerations for one of Boston's Oldest Stations—Magic 106.7 FM (2012)

Thailand: Regarded as the Nicest Culture in Asia: Spurring Positive Investment into Thailand as it Confronts Business and Political Struggles (2011)

LoJack: Honing in on the Route to Strategic Success (2011)

Veconinter, C.A.: Building, and Rebuilding, a Successful Business in a Highly Volatile Region of Venezuela (2009)

Lights, Camera, Action... or Cut!: 2007-2008 Writers Guild Strike (2009)

Kumar Elastics: The Rising of the Third Generation in Modern India (2008)

Frogtown Cellars, LLP: Harvesting the Fruits of Early Success (2007)

Mojitos Night Club: Pum Para Arriba ("Higher and Higher") (2007)

East West Mortgage Company: There When They're Needed (2007)

UpTix.com: Building and Sustaining a Successful Business in a Highly Volatile and Unregulated Industry (2007)

Sesame Workshop: Growing Pains or Midlife Crisis? (2005)

Oil & Water: Politics and the Inner Workings of the Japan National Oil Company (2005)

Phonetic Systems: A 'Sound' Market Competitor (2004)

Personal Physicians Healthcare: The Patient is Always Right (2004)

Mamma Mia!: The Little Show That Could! (2003)

Beijing Sammies: Serving the Client, Not the Sandwich (2003)

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これはちよつと : International Brand Management and EMC (2002)

Bizland: Helping Small Businesses Succeed Since 1997 (2001)

Bizland: Appointing the Chief (2001)

Edited Books / Reviewed Books / Articles:

Strategies in Entrepreneurial Finance. Recommended in “good book” series on Entrepreneurship and Innovation Institute web site, Johnson School of Management, Cornell University, 2014.

The Impact of Creative Team Work on Creative Self-Efficacy, Elizabeth Rouse and Spencer Harrison, Chestnut Hill, MA 2012. Written, in part, about the 2011 and 2012 editions of my Entrepreneurship and Business Planning course regarding the projects and teamwork of my 20 annual five-student MBA Business Plan teams.

中华咨询与波士顿商学院联合研究项目已开展 (Development of self joint research between CCAFM and Boston College), ShouXi CaiWu Guan (Top CFO), Beijing, China, 2012. Written about the Economic Value Added project from my 2012 International Consulting Project (in Chinese).

波音、通用、强生话风险 (Boeing, General Electric and Johnson & Johnson Risk Management Strategies), XinLiCai (New Theory of Finance), Beijing, China, 2012. Written about the Risk Management and the Activity Based Costing project from my 2012 International Consulting Project (in Chinese).

EVA 的国际应用、当前国际不良贷款市场现状及跨国并购趋势分析, Application of EVA and the Current Situation of the International Non-Performing Loan Market, CFO Magazine, Beijing, China, 2011. Written about two projects from my 2011 International Consulting Project (in Chinese).

刍议跨国并购交易中的几个关注因素 (Cross Border M&A Strategy), XinLiCai (New Theory of Finance), Beijing, China, 2011. Page 130. Written about a project from my 2011 International Consulting Project (in Chinese).

关于投资美国不良贷款市场途径的分析 (Valuation of Non Performing Loans), XinLiCai (New Theory of Finance), Beijing, China, 2011. Page 139 Written about a project from my 2011 International Consulting Project (in Chinese).

EVA 在国内外应用 (Economic Value Added), Corporate Finance, Beijing, China, 2011. Page 124. Written about a project from my 2011 International Consulting Project (in Chinese).

跨国并购攻略 2011 (Cross Border M&A Strategy), XinLiCai (New Theory of Finance), Beijing, China, 2011. Page 88. Written about a project from my 2011 International Consulting Project (in Chinese).

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探路欧美不良贷款市场 (Valuation of Non Performing Loans), Corporate Finance, Beijing, China, 2011, Page 89. Written about a project from my 2011 International Consulting Project (in Chinese).

The Ultimate Small Business Marketing Toolkit: All the Tips, Forms, and Strategies You'll Ever Need! The McGraw-Hill Companies, Columbus, Ohio, (Beth Goldstein), 2007.

Pegasus Travel.com. Edited for use as a sample business plan in the Entrepreneurship and Business Plan MBA course at Boston College (Professor Mike Peters' undergraduate business students), 2007.

Greylock Resorts: An Investment Opportunity. Edited for use a case study in Entrepreneurial Finance MBA course at Boston College (Bradley Dean et al), 2005.

Harmony Salons Business Plan. Edited for use as a sample business plan in the Entrepreneurship and Business Plan MBA course at Boston College (Singleton Cox), 2002.

Chapter 4: Information Technology and Economic Growth, Takuo Imagawa, Industry Agglomeration and New Technologies (Masatsugu Tsuji, Emanuele Giovannetti and Mitsuhiro Kagami), Osaka, Japan, 2002.

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Seminars / Presentations:

Insights from the Financial Sector, Panel Moderator, Rivers School, Weston, Massachusetts, 2015.

Boston University Start-up Challenge, "Market Validation," Boston, Massachusetts, 2015.

2015 管理会计全国巡讲高层论坛【国际版】, Keynote speaker in Beijing, Kunming and Shanghai, China, 2015. (Presented in Mandarin Chinese and English).

Entrepreneurship and Innovation Experience, Boston College, Chestnut Hill, Massachusetts, 2015.

International Business Strategies through an Entrepreneurial Lens, Keynote speaker for Waters Corporation's Annual International Operating Division Meeting, Boston, Massachusetts, 2015.

The Challenges of Global Competition: Doing International Business in Hong Kong and China, Newton, Massachusetts, 2015. (Presented in Cantonese Chinese and English).

Korea Innovation Center KIC Start Program, Boston University, Boston, Massachusetts, 2015. (Presented in Korean and English).

Predictions on the Chinese economy, Shanghai Global Business Leaders Club, Cambridge, Massachusetts, 2015.

IDES Luncheon Presentation on Panopto, Video Presentation on Technology Migration, Newton, Massachusetts, 2014.

Doing Business in China, Asian Career Navigator Series, Newton, Massachusetts, 2014.

Real Estate Trends, USRCCNE, Chestnut Hill, Massachusetts, 2013.

Economic Update on PR China and Japan, New England Pension Consultants, Cambridge, Massachusetts, 2013.

Foreign Direct Investment into US, Finance Office of Shenyang Economic and Technological Development Area Economic Seminar, Chestnut Hill, Massachusetts, 2013.

Talk Back Facilitator, You for Me for You, Company One (Huntington Theatre Company), Boston, Massachusetts, 2013.

Entrepreneurship Session Facilitator, "Defining and Measuring Outcomes in Entrepreneurial Education," MBA Roundtable, Curricula Innovation Symposia, Babson College, Wellesley, Massachusetts, 2013.

Presenter: LoJack Case Study, NACRA 2012 Annual Meeting, Quincy, Massachusetts, 2012.

Business Networking, Career Development Committee Networking Event, The Rivers School, Weston, Massachusetts, 2012.

Asian Economic Development, HPAIR 2012 Harvard Conference, Harvard University, Cambridge, Massachusetts, 2012.

Developing and Supporting Young Business Leaders, The Irish Institute, Boston, Massachusetts and San Diego, California, 2011.

China LEADS, sponsored by a Johnson & Johnson company, Raynham, Massachusetts, 2011.

World Economic Trends, Orchard Cove, Canton, Massachusetts, 2011.

Sales Strategy in Asia, Fenway Sports Management, Boston, Massachusetts, 2011.

International Entrepreneurship, Renmin University Law School and Boston College Law School joint program, Chestnut Hill, Massachusetts, 2011 - 2014. (Presented in Chinese and English).

Beginning to Understand the Chinese, Massachusetts-based Parochial High School, 2011.

Program Overview, China Cinda Asset Management Co., Ltd. (People's Republic of China Federal Government Organization), Beijing, China, 2011. (Remarks delivered in Chinese and English).

Living and Working Abroad, International Education Week, Boston College, Chestnut Hill, Massachusetts, 2010 - 2014.

International Field Study Planning, Rotary Club of Brookline, Brookline, Massachusetts, 2010.

Importance of Business Planning, The Big Idea Competition, Boston, Massachusetts, 2009.

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India vs. China—A Comparative Study. Harvard University Extension School, Professor Viney Sawhney's Project Finance class, Cambridge, Massachusetts, 2009.

International Entrepreneurship and Technology Applications, eTeaching Day Presentation, Boston College, Chestnut Hill, Massachusetts, 2008.

Textbook Optional: Passport Required, AACSB Conference Presentation (Associate Deans and Innovation Programs Conference), Glendale, Arizona, 2008.

Leadership, (高级人力资源管理者沙龙) Broadmind Consulting Management Seminar, Beijing, China, 2006.

Benefits of Learning Foreign Languages, World Language Forum, Brookline, Massachusetts, 2005.

American Business in the 21st Century, (21 世紀における米国経営), Japanese Chamber of Commerce, Bangkok, Thailand, 2004. (Presented in Japanese and English).

Enhancing an MBA Curriculum Using Outside Ideas, DSI Boston, Boston, Massachusetts, 2004.

Using Real World Venture Ideas, INFORMS, Denver, Colorado, 2004.

American Business in the 21st Century, (21 世紀における米国経営), Nishinohon Jatex, Boston, Massachusetts, 2000. (Presented in Japanese and English).

Fixing the Dry Cleaning Business—guest speaker in Professor Myra Hart's Entrepreneurship Class, Harvard Business School, Boston, Massachusetts. 1997, 1998. (Modeled after The DAG Group, Harvard Business School case study # 392-077).

Quoted Media Articles:

With China Central Bank Interest Rate Cut, Investors Cheer, Economists Worry, Owen Davis, International Business Times, October 2015.

Xi Jinping Visit: What Do US Businesses Want From China? Owen Davis, International Business Times, September 2015.

杨帆远航-管理会计师 CMA 行动大会在上海召开 (Sinotran Management Accountant CMA Action Conference held in Shanghai), financechina.com, Shanghai, China, September 2015.

昆明信息港新闻 (Kunming Infoport News), Newscast broadcast of CMA Kunming Speech, August 2015.

“扬帆起航—管理会计师行动大会”成功举办 (Sailing: Managerial Accounting Conference Held), Zcheer article, Shanghai, China, August, 2015.

圆满落幕—自成咨询携手史高乐教授 CMA 交流冷餐会 (Come to an end: Zcheer Consulting invites Professor Greg Stoller to CMA Buffet), Zcheer press release, Shanghai, China, August, 2015.

昆明电视台 K4 财经频道 (Kunming CNBC television K4), Newscast broadcast of CMA Kunming Speech, August 2015.

Independent Business TV Show Gains Traction, KNDO 23 NBC Right Now, Yakima, Washington, June 2015.

Alibaba announces SVOD service in China, Bree Rody-Mantha, StreamDaily TV, Ontario, Canada, June 2015.

Jack Ma: Fra skolelaerer til milliardaer (“From Schoolteacher to Millionaire”), Investor View, Danske Capital Magazine, Denmark, Holland, Issue Number 2, June 2015.

2015’s Best Cities to Start a Business, Wallet Hub, John Kiernan, Washington DC, District of Columbia, April 2015.

中华咨询与波士顿商学院联合研究项目圆满结束 (CCAFM and Boston College joint International Consulting Project Successful Completed), China Enterprise Confederation Management Advisory Committee press release, Beijing, China, March, 2015.

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中华咨询与波士顿商学院联合研究项目圆满结束 (CCAFM and Boston College joint International Consulting Project Successful Completed), China Consultants of Accounting and Financial Management press release, Beijing, China, January, 2015.

First Year MBA Experience: Preparing for the Business Plan Competition, Jeremy Ferguson, Chestnut Hill, Massachusetts, 2015.

15 Minutes Now Might Save You Money On Adhesive Material!, Sean Hennessey, Boston College Public Affairs, Chestnut Hill, Massachusetts, 2014.

美国波士顿 2014“Insights into US Law”游学纪实 (一) Renmin University Press Release, Wei Yu Xuan, Beijing, China, 2014.

Chinese Investors Turning To Boston, WBZ AM 1030 on-air guest for 1 hour, host Dan Rea, Boston, Massachusetts, 2014.

波音、通用、强生话风险 (Boeing, General Electric and Johnson & Johnson's Risk Management), 滕琳 (writer), niubb.net, Beijing, China, 2014.

US-China Summit Agreements Ultimately Good for Business, Sean Hennessey, Boston College Public Affairs, Chestnut Hill, Massachusetts, 2014.

Business Apathy, China's Hard Line doesn't bode well for Hong Kong Protestors, Sean Hennessey, Boston College Public Affairs, Chestnut Hill, Massachusetts, 2014.

4È SEMAINE INTERNATIONALE : Europe - Inde - USA, Universite d'Angers press release, Angers, France, 2014.

Hong Kong political talks on tap but immediate results unlikely, Dow Jones Market Watch, Hong Kong, 2014.

Hong Kong Protests and China Relations, WBZ AM 1030 on-air guest for 1 hour, host Dan Rea, Boston, Massachusetts, 2014.

BC Expert: Effects of Protests on Hong Kong Business Sector, Sean Hennessey, Boston College Public Affairs, Chestnut Hill, Massachusetts, 2014.

BC Expert: Alibaba IPO, Sean Hennessey, Boston College Public Affairs, Chestnut Hill, Massachusetts, 2014.

Language of Business debut on Radio Entrepreneurs Network, Boston, Massachusetts, 2014.

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Recap of IME Asia trip, WBZ AM 1030 on-air guest for 1 hour, host Dan Rea, Boston, Massachusetts, 2014.

Carroll School Team Takes 6th in Investment Competition, Sean Hennessey, BC Chronicle, Chestnut Hill, Massachusetts, 2014.

Carroll Students Win New England Venture Capital Investment Competition, MetroMBA, 2014.

CSOM Team Heads to Investment Competition Final, Sean Hennessey, BC Chronicle, Chestnut Hill, Massachusetts, 2014.

Happiness Apps, WCVB-TV Chronicle, segment on Achvr.com (past Business Plan outside idea), Massachusetts, 2014.

China's Economy and its effects on the US, WBZ AM 1030 on-air guest for 2 hours, host Dan Rea, Boston, Massachusetts, 2014.

'Bump Water' Earns the Top Spot in MBA Competition, Sean Hennessey, BC Chronicle, Chestnut Hill, Massachusetts, 2013.

Natural Foodie: Here's to locally made artisanal vegan cheese, Avery Yale Kamila, Portland, Maine, 2013.

Semaine internationale: focus sur l'Asie, University of Angers Magazine, November 2013.

3È SEMAINE INTERNATIONALE : LA PART BELLE À L'ASIE, Universite d'Angers press release, Angers, France, 2013.

Boston College welcomes Flowers for Hope painting, Art in Giving, Volume 2, Issue 2, Spring 2013, Wellesley, Massachusetts, 2013.

MBA Consulting Projects: Kicking the Academic Tires, FIND-MBA, Michael Filtz, Berlin, Germany, 2013.

Do You Need A Formal Business Plan?, Something You Should Know (radio interview), Mike Carruthers, Arcadia, California, 2013.

Meet Drew Hannah, mentor to BC MBAs, Boston College Carroll School web site, Timothy Gray, Chestnut Hill, Massachusetts, 2013. (Written about the mentoring component of my Boston College Business Plan course).

Hebrew College elects two new trustees, Newton Patch, Newton, Massachusetts, 2013.

Cocktails will flow year-round in Frost's cool setting, Boston Herald, Donna Goodison, Boston, Massachusetts, 2013. (Written about the launching of an idea from my Boston College Business Plan course).

Needham Resident on Hebrew College Board of Trustees, Needham Times, Needham, Massachusetts, 2013.

The Language of Business, The Needham Channel, co-Creator, Producer and Host of television show on entrepreneurship and business planning. Needham, Massachusetts, 2012-present. Aired nationally on over 60 stations coast-to-coast in US, on the radio and on YouTube.

International Communication, Radio Entrepreneurs, WBNW AM 1120 on-air guest, host Jon Feldman, Needham, Massachusetts, 2012. Became regular on-air contributor and International Business Report on the show in October, 2012 and regular co-host in November, 2012-present.

Chill Out: Boston's First Ice Bar Set to Open in the Spring, BostInno, Lisa DeCanio, Boston, Massachusetts, 2012.

International Entrepreneurship, Radio Entrepreneurs, WBNW AM 1120 on-air guest, host Jeffrey Davis, Needham, Massachusetts, 2012.

Simon's Destiny, David Bloomberg, Paarl, South Africa. (Interviewed about Japanese culture and included in Acknowledgements section), 2012.

Startup Madness: Does Boston College Have What It Takes To Bring Home the Bragging Rights? BostInno, Lauren Landry, Boston, Massachusetts, 2012.

Innovative BC Course Brings Students Together, Boston College Law School eBrief Feature, Chestnut Hill, Massachusetts, 2012.

中华咨询与波士顿商学院联合研究项目顺利开展 (Smooth Development of CCAFM and Boston College International Consulting Project Activity Cooperation), China Consultants of Accounting and Financial Management press release, Beijing, China, January, 2012.

MBA students compete for bragging rights, good grades and cash prizes, Carroll School of Management web site, J.M. Berger, Chestnut Hill, Massachusetts, 2012.

BC Introduces New Course on Law and Business in China, EagleiOnline, Chestnut Hill, Massachusetts, 2011.

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Massachusetts Companies Review Protection Plans for Overseas Operations, Chris Burrell, Patriot Ledger, Quincy, Massachusetts, 2011.

International Consulting Project: Video Review, Boston College Chronicle YouTube site, Chestnut Hill, Massachusetts, 2011.

Firms' Japan Operations Spared a Direct Blow, Boston Globe, DC Denison, Boston, Massachusetts, 2011.

Massachusetts' Businesses Stung by Crisis in Japan, Morning Edition National Public Radio interview and article, Monica Brady-Myerov, Boston, Massachusetts, 2011.

Internships Getting Far More Rewarding, Boston Herald, Jennifer Heldt-Powell, Boston, Massachusetts, 2011.

Students a Sweet, Low-Cost Way to Boost Bakery's Online Presence, Boston Herald, Jennifer Heldt-Powell, Boston, Massachusetts, 2011.

Greg Stoller is Lining Up Another Group of Boston College Graduate Students, Carroll Capital, Chestnut Hill, Massachusetts, March 2011.

EVA 的国际应用、当前国际不良贷款市场现状及跨国并购趋势分析, Application of EVA and the Current Situation of the International Non-Performing Loan Market, CFO Magazine, Beijing, China, 2011. Written about two projects from my 2011 International Consulting Project (in Chinese).

EVA 在国内外的应用 (Economic Value Added), China Consultants of Accounting and Financial Management press release, Beijing, China, January, 2011.

2011 中华 BC 泛亚国际咨询研究项目启动 (2011 Boston College International Consulting Project Activity), China Consultants of Accounting and Financial Management press release, Beijing, China, January, 2011.

Business School Entrepreneurs, Overshores Brewing Company, Sommer Saadi, Business Week Online, New York, New York, 2010.

MBA Students Weight U.S. Market for Spirit of Peru, Boston College web site, Chestnut Hill, Massachusetts, 2010. (Written about International Consulting Project Latin America course which I supervise).

Overshores Brewery Wins Third Place at Public Debut, Canoe Harbor Consulting, Caroline Amport, Exeter, New Hampshire, 2010. (Written about company launched from my Entrepreneurship and Business Planning course).

True Back to Your Plan, Mikx Marketing web site reference from former student (Michelle Kenney), Boston, Massachusetts, 2010.

Smart Kids With A Plan, Boston College Chronicle, Ed Hayward, Chestnut Hill, Massachusetts, 2008.

Getting Down to Business, Boston College Law Magazine, Jeri Zeder, Chestnut Hill, Massachusetts, Winter, 2007.

Outsourcing to India and China, WBZ AM 1030 on-air guest for 2 hours, host Paul Sullivan, Boston, Massachusetts, 2007.

Building a Business, EN01051 Paper, Boston College, Chestnut Hill, Massachusetts. (Interviewed by undergraduate student, Jill Farver, writing about entrepreneurship), 2007.

China in Boston's Business Schools, JRNG200 Paper, Northeastern University, Boston, Massachusetts. (Interviewed by an undergrad student, Yerina Ranjit, writing about China), 2007.

Carroll School of Management Business Plan Project, Russ Weinzimmer, Esquire. Company Web Site, Milford, New Hampshire, 2006.

New Firm Helps Midsize Companies Flex Venture Arm, Mass. High-Tech, Christopher Calnan, Boston, Massachusetts, 2006.

'The Apprentice: ' a Case Study, Boston Globe, Sasha Taclott, Boston, Massachusetts 2004.

Early Exchange Radio Interview on 'The Apprentice, ' on-air radio interview, WBIX, Boston, Massachusetts, 2004.

Willy Rich Radio Interview on 'The Apprentice, ' on-air radio interview, WGAN, South Portland, Maine, 2004.

Countdown with Keith Olbermann, national TV interview, MSNBC, New York, New York, 2004.

Project Management Mindset: Summary Paper, Hiroyuki Mori, Boston University, 2003. (Former Japanese student writing in Japanese about MBA coursework he studied in my classes).

Course Enables Management, Law Students to Plan Ahead, Boston College Chronicle, Chestnut Hill, Massachusetts, 2003.

U.S. Academics Point to Japan Business Success, Yomiuri Shimbun, Tokyo, Japan, 2002. (Written about International Management Experience course, which I redesigned).

Boston College Comes to Thailand, The Manager, Bangkok, Thailand, 2002. (Written about International Management Experience course, which I redesigned). Written entirely in Thai.

Boston College Trip to Thailand, The Nation, Bangkok, Thailand, 2002. (Written about International Management Experience course, which I redesigned).

Candidates from Boston College MBA Program Journey to Ho Chi Minh City, Saigon Times, Ho Chi Minh City, Vietnam, 2002. (Written about International Management Experience course, which I redesigned).

Thanh Nien, Xem Trep Trang, Ho Chi Minh City, Vietnam, 2002. (Written about International Management Experience course, which I redesigned). Written entirely in Vietnamese.

U.S. Students Come to Study Vietnamese Management Experience, Financial Times Vietnamese Newsbriefs, Ho Chi Minh City, Vietnam, 2002. (Written about International Management Experience course, which I redesigned).

Mitsubishi and Local Entrepreneurs Team with BC MBA Students, Boston College Chronicle, Chestnut Hill, Massachusetts, 2002.

CGSOM Program Spanning the Globe, Boston College Chronicle, Reid Oslin, Chestnut Hill, Massachusetts. 2002.

Synchronized Interests, Boston College Law School web site, Chestnut Hill, Massachusetts, 2002.

Self Confidence Interview, OB848 Leadership Paper, Boston University, Boston, Massachusetts, 2001. (Former student, Bradley Dean, writing about MBA coursework he studied in my classes).

Extensive presswork done for Shiva Corporation, throughout the Asia Pacific and Latin American regions, and in multiple languages, 1996-1998.

American Student: Hotel Management, (北國新聞) Hokkoku Shimbun, Kaga City, Japan, 1991. (Written entirely in Japanese).

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Courses Taught:

Boston College

Entrepreneurship and Business Planning – graduate
Entrepreneurship – undergraduate
International Entrepreneurship – graduate
Entrepreneurial Finance – graduate
Managing in the Global Environment – graduate
International Management Experience (Asia) – graduate
International Consulting Project (Asia) – graduate
Venture Capital Investment Competition seminars – graduate

Boston University

Entrepreneurship – graduate
International Entrepreneurship – graduate
International Entrepreneurship – undergraduate
Entrepreneurial Finance – graduate
Finance and Funding – graduate (Distance Education format)
KIC Kick Start Program – executive education (Korean and English)

Université d'Angers, Angers, France

Cross Cultural Communication – graduate

Bordeaux Ecole de Management (BEM International Business School), Bordeaux, France

Building Businesses in Turbulent Times – undergraduate

Northeastern University

Starting and Managing a New Business – undergraduate
Entrepreneurship: Services and Retail Creation – graduate

Babson College

GCEE Entrepreneurial Finance – graduate

Stoller-Vita

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Courses Supervised:

Boston College

International Consulting Project (Europe) – graduate

International Consulting Project (Latin America) – graduate

Courses Developed (Redesigned):

Boston College

International Entrepreneurship – graduate

Entrepreneurial Finance – graduate

International Consulting Project (Asia) – graduate

Entrepreneurship and Business Planning – graduate (redesigned)

Entrepreneurship – undergraduate (redesigned)

Managing in the Global Environment – graduate (redesigned)

International Management Experience – graduate (redesigned)

Boston University

International Entrepreneurship – graduate

Entrepreneurial Finance – graduate

Language, Cultural Skills and Hobbies:

Fluent in spoken and written Japanese and Mandarin Chinese, business customs, and establishing business connections.

Fluent in spoken and written French, proficient in Spanish, Cantonese Chinese, and Korean (most of these languages have been self-taught).

Hobbies include Japanese Pen Calligraphy, international travel, writing. Enjoy golf and tennis. Married, free to travel.

Awards and Honors:

Teaching with New Media Award, Boston College (2013)

Graduate Faculty Member of the Year, Boston College (2011)

Teaching with New Media Award, *Summa Cum Laude*, Boston College (2009)

Olympus National Innovation Award Nomination, NCIIA (2006)

Honorable Mention, Japanese Public Speaking Contest (for native Japanese) (1993)